EMPOWERING PEOPLE
WITH VISION LOSS
TO ACHIEVE THEIR GOALS
AND ASPIRATIONS.

2016 ANNUAL REPORT
OUR VISION  A world where everyone with vision loss rises to their desired full potential.

“I’m back to cooking and am cooking up a storm. It’s because of all the tools Alphapointe gave me. I can play cards with my friends. I’m back to having fun again and laughing with the group.”

– Cheryl

“You need to go to Alphapointe. They taught me everything and will help you.”

– Angela, senior with vision loss

“I just want you to know that I am a grateful 85 year-old man that couldn’t see. Thanks to Alphapointe, Megan, I can see again.”

– Roy
REACHING OUR GOALS

**Education & Rehab Services Achieved**

**COMPREHENSIVE REHABILITATION**

282 PEOPLE SERVED

1,852 NUMBER OF PEOPLE SERVED THRU REHABILITATION, EDUCATION PROGRAMS, AND SERVICES FOR SERVICES

175 SENIORS RECEIVING LOW VISION SERVICES

**COMMUNITY EDUCATION & OUTREACH**

544 PEOPLE SERVED

286 YOUTH SERVED

7,080 NUMBER OF PEOPLE IN THE COMMUNITY WHO LEARNED ABOUT ALPHAPONTÉ THRU PRESENTATIONS

**NUMBER OF PATIENTS SEEN IN THE LOW VISION CLINIC**

184

**PEOPLE PLACED IN NEW EMPLOYMENT**

KC + NY = 31
Events, Celebrations & Achievements

August 26, 2016
Seven-year contract signed with Express Scripts to manufacture plastic medicine bottles for active U.S. military members and their families.

September, 2016
NIB awards Alphapointe the Employment Growth Award. Alphapointe was honored by National Industries for the Blind (NIB), the nation’s largest employment resource for people who are blind, with the Employment Growth Award for the second year in a row. The award recognizes Alphapointe’s outstanding efforts to increase employment retention, growth and upward mobility for people who are blind.

March, 2016
Vision. For. Life. – The Alphapointe Story
A complete history of Alphapointe

January, 2016
Alphapointe enters into agreement to purchase permanent home for our NY workers- more to come!

October 2015
KC Royals World Series Parade

December 2015
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August, 2016
KCATA Rosa Parks Spirit Business Partner Award

Ed Marquette, Board Chair; Reinhard Mabry, CEO; Chris Montavon, Alphapointe Employee
New York Produces Record Numbers in Manufacturing

Mops: 1,063,518
Mop Buckets: 17,305
Speedy Scrubbers: 36,187
Pilot Relief Bags: 419,040
Litter Straps: 27,756

9,763 EMERGENCY HOMELAND PREPAREDNESS KITS

53,666 SHIRTS
Seven-year Contract with Express Scripts

MORE JOBS for the Blind
Alphapointe now produces three sizes of prescription bottles for veterans and their families for the nation’s largest pharmacy benefit manager, Express Scripts headquartered in St. Louis.

The seven-year contract calls for Alphapointe to manufacture 13 million prescription bottles a year at its Kansas City plastics manufacturing facility. Production has begun, and added stability to our plastics production line and created at least three jobs for people who are blind.

U.S. AbilityOne Commission Visits Alphapointe

Kansas City Hosts TOP EXECUTIVES
Alphapointe was pleased to host top executives from the U.S. AbilityOne Commission to their Kansas City facilities. The group toured the Kansas City facility and spent the day talking with Alphapointe employees who are blind and visually impaired, listening to their work experiences.

“Alphapointe is a premier organization that provides exemplary services and employment to people who are blind. Our visit clearly showed us that Alphapointe’s staff and employees do a tremendous job.”

James M. Kesteloot
Commission Chairperson

Contract with Fast-food Chain

SIGNIFICANT OPPORTUNITY for Alphapointe
Alphapointe began producing wax pencil markers for a national fast-food chain for use in their kitchens. A significant piece of commercial business for Alphapointe, this contract will result in more jobs for people who are blind.

See the news at Alphapointe.org for more information.
Call Center Services

OUR MOST SUCCESSFUL Year to Date

The call center has continued to grow in amazing ways, offering more opportunities for people who are blind to be employed in ‘white collar’ positions. With larger partnerships with companies like Aetna, comes larger projects, more hours, more staff and more opportunities for growth. Our skilled reps navigate between 5 different screens at a time, as well as email boxes for inbound customer support projects.

Blindness is NO LIMITATION to What We Can Achieve

91,440 OUTBOUND CALLS
6,105 OUTBOUND PROJECT HOURS
AVERAGED 5.74 MINUTES PER RECORD

22,844 INBOUND CALLS
14,792 INBOUND CALLS HANDLED
AVERAGE TALK TIME 3.49 MINUTES
AVERAGE HOLD TIME 33.92 SECONDS

REPS NAVIGATE BETWEEN 5 SCREENS
LARGER COMPANIES ADDED

Through hard work and determination, we prove to companies what Alphapointe can do and that blindness is no limitation. We look to the future with hope and are ready to tackle new challenges.
Contract Management Services (CMS)

OVER $1 BILLION in Government Savings

WHAT IS CONTRACT MANAGEMENT SERVICES?

Our Contract Management Services department consists of skilled, college-degreed Contract Closeout Specialists. Our employees close contracts for the Department of Defense and ensures that money was used properly and that any surplus is returned to the US government.

2,230 CONTRACTS CLOSED

$1,020,536,976 TOTAL FUNDS DEOBLIGATED IN CMS HISTORY

$369,628,873 FUNDS DEOBLIGATED

THE TEAM REACHED OVER 1 BILLION DOLLARS DEOBLIGATED IN JULY
Plastics Division

Components Produced IN THE LAST 12 MONTHS

**BLOW MOLDING**

48,116,093 PLASTIC BOTTLES COMBINED

38,509,556 PLASTIC PEN PARTS

STRETCH BLOW MOLDING: 915,500

INJECTION MOLDING COMBINED: 50,399,236
IMPROVING PROCESSES AND PRODUCTION

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Human Resources

EMPLOYEES Are Our Priority

Employee Survey Results Bring BIG CHANGES

- Company Kitchen
- Podcasts
- More Comfortable Work Environments (cushioned floor mats, etc)
- More Training Opportunities & Classes
- Suggestion Boxes
- On-site ATM
- EPIC Team created to manage and facilitate employee suggestions
Deaf Blind Employee Receives Cochlear Implant

“This wonderful HEARING METHOD made an incredible difference in my life.”

“With the new hearing aid in my right ear and the stimulation on the left side, I started to hear things a distance away: machines humming, conversations, the radio and bells of elevators. I hadn’t realized how much I missed the sound of cats purring and birds chirping. But the best part is I can hear myself playing the piano again!”

Kristi Young
Alphapointe Employee,
Division of Office Products

Direct Labor Employee of the Year

CHANDRA PATEL, Office Products Division

Chandra Patel is no stranger to hard work. He is deliberate in performing tasks, making sure he understands all the details before starting the task. He is an extremely versatile employee and will do whatever task is asked of him. He will work any shift of the day or night to get the job done.

If he had his way he would work seven days a week.

About Chandra
Born and raised in India, Chandra earned a Master of Commerce. He held many management positions for companies in India and even taught accounting to students. Additionally he worked and ran the family farm even after becoming blind. Chandra’s work ethic is unparalleled and an asset to Alphapointe.
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Courtney S. Turner Charitable Trust,
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John Cowan
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Marilyn Crews
Camille Cubit
Thomas D'Auria
James & Karen Day
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Delta Gamma Kansas City Alumna Group
Delta Innovative Services
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Dean Desmarteau
Angela Dickson
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Gary Kellar
Keller and Owens
Beth Kelsoff
Robert Kendrick
Francis Kennedy
Hattie Kennedy
Kenneth Kerstern
Kevin Kietzman
Kim Kimbro
Rhonda Kitchen
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Omaha Henry Doorly Zoo & Aquarium

Katelyn Olson

Olive Garden

Edward O’Dowd

Omaha Henry Doorly Zoo & Aquarium

We apologize for any omissions, and if there are corrections please contact the Alphapointe Foundation
OUR MISSION  Empowering people with vision loss to achieve their goals and aspirations.

“We have found a place that can give us direction. Honestly, I spent quite a bit of time crying during and after our first event with Alphapointe. I was so moved and relieved and overwhelmed by all of it.”
- Parent of a 10-year-old with a visual impairment

“There are tools available and techniques to make my life, and the lives of people close to me, easier.”
- John, senior with vision loss

“Alphapointe is a wonderful place and a safe environment. The staff are so helpful. My feelings about blindness have changed. I feel less like a minority, more confident and at peace with my situation.”
- Mary
To learn more or to make a donation, visit www.alphapointe.org.